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I-print Oy, Finland

Profit and the compatibility concept

Dependability is the one attribute that I-print Oy Managing Director Seppo Lahti associates with Ferag technology. He points to the mailroom system, which has coped with routine production conditions for all of 15 years. Despite the resilient technology, an update was on the cards, and a few months ago the stacking system dating from 1998 was replaced with modern MultiStack technology.

The compensating stackers are fully integrated into the existing technical structures incorporating the TTR conveyor system. The compatibility of the Ferag system from one generation to the next meant that modernization could be focused precisely where it was really needed; investment could be kept as low as possible; and production equipment could be put to profitable use for further years.

Without being too provocative, it could be said that I-print Oy had no other choice than MultiStack technology from Ferag. "There was never any discussion about it. There is no reason to change the very supplier that we have worked with so well and so closely for all these years. Apart from the fact that with MultiStack technology, we obtained an excellent product at a fair price that will allow us to keep our future options open, we also appreciate the solution-oriented approach adopted by the team from Ferag AG and its subsidiary Ferag Suomi Oy in order to take full account of the wishes and needs of their customers", says Seppo Lahti.

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((Bildlegende))



((FP1349.jpg)) "We appreciate the solution-oriented approach adopted by the team from Ferag AG and its subsidiary Ferag Suomi Oy", says Managing Director Seppo Lahti.

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